We claim:

1. A system for managing commerce comprising:

an interface for sending and receiving data to and from the Internet;

means for storing data representative of a seller, a distributor and a purchaser;

means for storing data representative of a product available from the seller;

means for storing data representative of a contract between the seller and the purchaser;

means for storing data representative of a purchase of the product by the purchaser from the seller;

means for storing data representative of a shipment of the product from the distributor to the purchaser;

means for determining a rebate due to the purchaser from the seller;

means for transferring a payment received from the purchaser to the seller; and

means for determining a chargeback payment due from the manufacturer to the distributor,

wherein the seller, the distributor and the purchaser access the system using the Internet.

2.   The system of claim 1 wherein data representative of a contract

comprises at least two party names, a product, a price, a date, and a term.

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3.   The system of claim 2 wherein data representative of a contract

further comprises a rebate due from the seller to the purchaser.

4.   The system of claim 1 further comprising:

10   means for determining a trade fund balance for each product purchased by

the purchaser from the seller; and

          means for updating the trade fund balance when a rebate is processed.

5.   The system of claim 1 wherein the trade fund balance further

15   comprises an actual trade fund balance and a budgeted trade fund balance.

6.   A system for managing commerce comprising:

          an interface for sending and receiving data to and from the Internet;

          means for storing data representative of a seller, a distributor, a group

20   purchasing organization and an end user;

          means for storing data representative of a product available from the seller;

          means for storing data representative of a contract between the seller and the

group purchasing organization;

means for storing data representative of a purchase of the product by the group purchasing organization from the seller;

means for storing data representative of a shipment of the product from the distributor to the end user;

5   means for determining a rebate due to the group purchasing organization from the seller;

means for transferring a payment received from the group purchasing organization to the seller;

wherein the seller, the distributor and the group purchasing organization

10   access the system using the Internet.

7.   The system of claim 6 wherein data representative of a contract comprises at least two party names, a product, a price, a date, and a term.

15   8.   The system of claim 7 wherein data representative of a contract further comprises a rebate due from the seller to the group purchasing organization.

9.   The system of claim 6 further comprising:

means for determining a trade fund balance for each product purchased by

20   the group purchasing organization from the seller; and

means for updating the trade fund balance when a rebate is processed.

10. The system of claim 6 wherein the trade fund balance further comprises an actual trade fund balance and a budgeted trade fund balance.

11. A method for managing commerce from an electronic commerce site

5   accessed over a network, comprising the steps of:

storing data representative of a seller, a distributor and a purchaser;

storing data representative of a product available from the seller;

storing data representative of a contract between the seller and the purchaser;

storing data representative of a purchase of the product by the purchaser from

10   the seller;

storing data representative of a shipment of the product from the distributor

to the purchaser;

determining a rebate due to the purchaser from the seller;

transferring a payment received from the purchaser to the seller; and

15   determining a chargeback payment due from the manufacturer to the

distributor.

12. The method of claim 11 wherein data representative of a contract comprises at least two party names, a product, a price, a date, and a term.

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13. The method of claim 12 wherein data representative of a contract further comprises a rebate due from the seller to the purchaser.

14.   The method of claim 11 further comprising:

determining a trade fund balance for each product purchased by the purchaser from the seller; and

updating the trade fund balance when a rebate is processed.

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15.   The method of claim 11 wherein the trade fund balance further comprises an actual trade fund balance and a budgeted trade fund balance.

16.   A method for managing commerce from an electronic commerce site

10   accessed over a network comprising:

storing data representative of a seller, a distributor, a group purchasing organization and an end user;

storing data representative of a product available from the seller;

storing data representative of a contract between the seller and the group

15   purchasing organization;

storing data representative of a purchase of the product by the group purchasing organization from the seller;

storing data representative of a shipment of the product from the distributor to the end user;

20   determining a rebate due to the group purchasing organization from the seller; and

transferring a payment received from the group purchasing organization to the seller.

17.   The method of claim 16 wherein data representative of a contract comprises at least two party names, a product, a price, a date, and a term.

5   18.   The method of claim 17 wherein data representative of a contract further comprises a rebate due from the seller to the group purchasing organization.

19.   The system of claim 16 further comprising:

determining a trade fund balance for each product purchased by the group

10   purchasing organization from the seller; and

updating the trade fund balance when a rebate is processed.

20.   The method of claim 16 wherein the trade fund balance further comprises an actual trade fund balance and a budgeted trade fund balance.

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